

roundinfinity

AI-Powered Sales Automation





Customize sales workflows & empower sales teams with AI automation to close more deals.

Our AI-powered sales automation platform supercharges sales efficiency by combining intelligent automation, custom workflows, and 360-degree customer insights. It streamlines lead management, opportunity tracking, and communications while enabling personalized engagement at every touchpoint.

Customizable workflows and advanced AI optimize cross-sell and up-sell strategies, driving higher revenue opportunities. The solution accelerates the sales cycle with automated processes, real-time dashboards, and precise forecasting, empowering data-driven decisions.

With seamless capabilities for order, payment, and compliance management, RoundInfinity equips sales teams to operate smarter, close deals faster, and maximize profitability with unparalleled scalability and flexibility.

Capabilities

Lead & Opportunity Management

Capture, verify, and convert leads with strategic guidance.

Accounts & Customer 360

Gain holistic customer views for personalized interactions.

Sales Forecast & Dashboards

Forecast, plan, and track sales performance seamlessly.

Partner Management

Boost revenue through tailored offers and partner collaboration.

Unified Communications

Streamline outreach and daily activities across channels.

Quotation Automation

Quickly access product data and generate precise quotes.

Orders & Invoice Automation

Efficiently manage orders and billing with full visibility.

Payment Links & eSign

Simplify payments and secure contract signings.

Self-Service Portal

Empower staff and customers with easy access to resources.

Custom Workflows & Tasks

Design no-code solutions for tailored sales processes.

KYC Automation

Streamline customer verification with AI & custom workflows.

Appointments & Reminders

Enable smooth bookings and automate follow-up alerts.

How it Works



1 Generate New Leads

WhatsApp Campaigns
Email Campaigns
Voice Bot Campaigns
SMS Campaigns
Website Inquiries
Website Live Chat
Partner Leads - REST API Push
Bulk Upload Leads From Excel

Auto-assign leads & close leads across departments using custom workflows



Auto-transcribe text from calls & track sentiment

AI



2 Convert To Accounts

Lead, Customer, Retailer, Supplier, Distributor, Employee, Consultant, Partner, Competitor, Press, Analyst, Other

Activities

Reminders

Documents

Contextual Collaboration

Outbound Calls

Opportunities

Customer KYC

Inbound Calls

Contracts

Quotes & Invoices

WhatsApp, Email & Live Chat Cases

3 Track sales quotas, deal pipeline and generate a forecast

Auto-validate using face recognition, OCR

AI

Auto-answer using voice bots, or auto-route to agents, call recordings & auto-transcribe

AI

eSign

Auto-generate using templates

Auto-answer using messaging bots

AI

Business Impact



Enhanced Sales Efficiency

Automated processes reduce manual work & improves productivity.



Improved Collaboration

Personalized interactions and 360 insights boost customer satisfaction.



Faster Sales Cycle

Streamlined workflows and automation accelerate deal closures.



Increased Opportunities

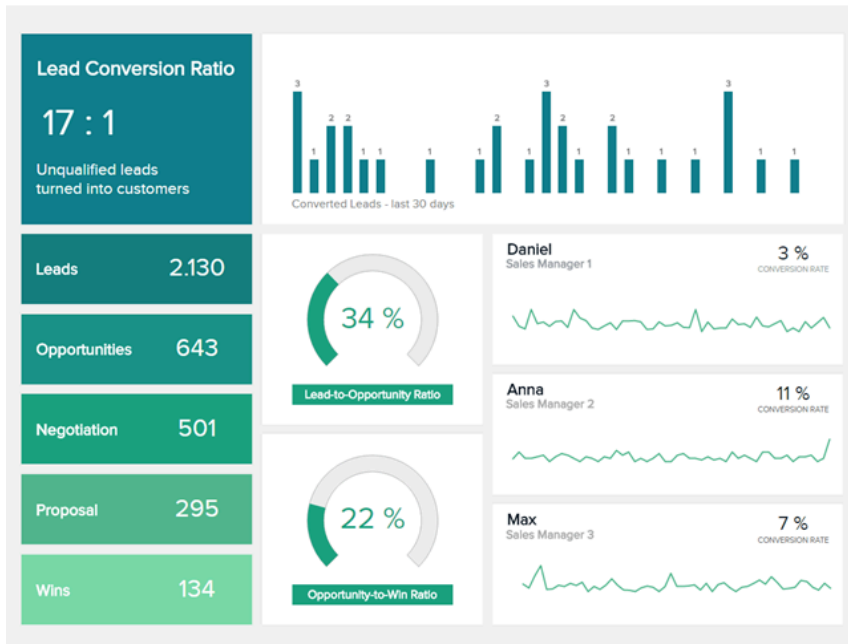
Cross-sell, up-sell, and partner strategies optimize profitability.



Accurate Forecasting

Real-time dashboards and data-driven decision-making.

Demo



About Round Infinity



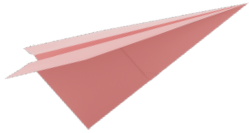
**200+ Customers
Across Industries**



**10K+ Workflows
Delivered**



**5+ Countries
Served**



Getting Started

Request trial access at
<https://www.roundinfinity.com/getstarted.html>

Call: +1 (302) 246-7377 | Email: support@roundinfinity.com | WhatsApp: +1 (302) 246-7377

Round Infinity, Inc.,
651 N Broad St, Suite 206, Middletown, DE 19709, US